Rating lowered to Hold pending release of historical data

pferdewetten.de has announced financing measures, targeting EUR 5.2m against the issue of new share capital at a price of EUR 2.5 per share (c.40% discount). Proceeds will be used to finance the short-term costs of ongoing business operations and to reduce liabilities. Now taking a more cautious view on mid-term profitability and adjusting for the heavily discounted rights issue, our DCF target is cut from EUR 12 to EUR 5.0. We hope this proves to be ultra conservative but given much uncertainty until the 2023 accounts and delayed Q3'24 results are clarified we reduce our rating to Hold.

Potential new shareholder to backstop new financing measures

pferdewetten.de resolved further financing measures, including a capital increase raising EUR 2.8m against the existing authorized capital, plus a further EUR 2.4m following a proposed increase in the share capital following an EGM on 24 February. Both of these will be at a price of EUR 2.5 per share (representing c.40% discount to pre-announcement) and net proceeds, (c.EUR 5m) will be used to finance the short-term costs of ongoing business operations and to reduce liabilities (with EUR 3m secured loan due for repayment in February). The group is in advanced negotiations with an investor group regarding the conclusion of a backstop agreement, guaranteeing up to EUR 5m against the issue of 2m shares.

High uncertainty warrants a "watch from the side" approach for investors

Management has previously communicated that the slower expansion and additional costs related to the delayed 2023 annual report publication led the company to project a FY'24 EBIT loss in the high-single digit EURm range, which is already reflected in our model. We fear that the new financing measures reflect the need for a further slowing of expansion although the expected guaranteed inflows of funds mean the group's liquidity needs for the 2025 financial year should be met. Following a change in analyst, we will review our model on the publication of the 2023 accounts and data for 2024 (expected soon). Meanwhile, taking a more cautious view on mid-term profitability and adjusting for the heavily discounted rights issue, our DCF target is cut from EUR 12 to EUR 5.0. With limited upside and the high uncertainty, we move our rating to Hold.

EURm	2021	2022	2023e	2024e	2025e
Revenues	13	15	25	46	59
EBITDA	(0)	(3)	(10)	(7)	(0)
EBIT	(1)	(4)	(11)	(9)	(2)
EPS	(0.04)	(0.35)	(1.68)	(1.23)	(0.36)
EPS adj	(0.01)	(0.34)	(1.68)	(1.23)	(0.36)
DPS	0.10	-	-	-	-
EV/EBITDA	-	-	-	-	-
EV/EBIT	-	-	-	-	-
P/E adj	-	-	=	-	-
P/B	4.33	2.27	4.96	1.46	3.27
ROE (%)	-	-	-	-	-
Div yield (%)	0.6	=	=	=	=
Net debt	(13)	(10)	(1)	7	13

Source: Pareto Securities



Forecast changes

%	2023e	2024e	2025e
Revenues	=	_	(9)
EBITDA	=	_	NM
EBIT adj	_	_	(68)
EPS reported		_	(8)
•	- NIN 4	- NIN 4	` '
EPS adj	NM	NM	NM

Source: Pareto Securities

Ticker	EMHn.DE, EMH GY
Sector	Gaming
Shares fully diluted (m)	5.6
Market cap (EURm)	26
Net debt (EURm)	-1
Minority interests (EURm)	-1
Enterprise value 23e (EURm)	57
Free float (%)	64

Performance



Source: FactSet

Pareto Securities AS has been paid by the issuer to produce this research report. This material is considered by Pareto Securities to qualify as an acceptable minor non-monetary benefit according to the EU MIFID 2 directive.

Analysts

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Hold rating pending release of historical data

On 10 January, the boards of pferdewetten.de resolved further financing measures, including a capital increase raising EUR 2.8m against the existing authorized capital, plus a further EUR 2.4m following a proposed increase in the share capital following an EGM at the end of February. Both of these will be at a price of EUR 2.50 per share (representing c.40% discount to pre-announcement) and net proceeds, (c.EUR 5m) will be used to finance the short-term costs of ongoing business operations and to reduce liabilities.

On-going delays with the publication of the 2023 financial statements have resulted in higher interest and repayment obligations as well as increased audit and consulting costs. The latter will necessitate a reduction in the development of the group's retail expansion although management remain committed to the logic of this expansion strategy.

In August 2024, the group announced that it had commissioned a law firm to investigate and provide an opinion to clarify specific issues in the betting industry that had delayed the audit of the 2023 financial statements. This opinion is now available and the audit of the 2023 financial statements can continue. Nonetheless, given much uncertainty until the 2023 accounts are clarified we reduce our rating to Hold.

Additionally, there has been a change in the Supervisory Board: Jochen Dickinger has resigned from his position for personal reasons. The Düsseldorf District Court has appointed Dr. Petra Brenner as his successor. Petra Brenner is a lawyer and consultant in the areas of financing and restructuring.

Potential new shareholder to backstop new financing measures

The first step will be to raise EUR 2.8m gross proceeds by issuing 1.119m shares from authorized capital at a subscription price of EUR 2.50 per share (representing c.40% discount to the pre-announcement price on 10 January).

Existing shareholders will have the opportunity to subscribe to the new shares as part of a subscription offer via indirect subscription rights. Although the subscription period has not yet been determined, the process is expected to be complete before an extraordinary general meeting of the company, planned for 24 February. The new shares will be entitled to dividends from January 1, 2025, and will be admitted to trading on the regulated market after the ordinary general meeting for the 2024 financial year.

Furthermore, an EGM resolution proposes new authorized capital of up to a nominal amount of EUR 3,358,875. From this, a further capital increase of up to EUR 2.4m is to be resolved and carried out. Again, the subscription price for this capital increase will also be EUR 2.50 per share, and the statutory subscription right will be granted.

The group is in advanced negotiations with an investor group regarding the conclusion of a backstop agreement, in which the investor group commits to participate in the two capital increases by subscribing to a total of 2 million new shares of the company with an amount totalling EUR 5m. In the event of the conclusion of the backstop agreement, the company will ensure through agreements with shareholders that the corresponding number of shares can be subscribed by the investors.

This may be viewed as a cheap entry point, but we find it encouraging that new investors may be prepared to take a large stake in pferdewetten.de AG – it underpins our positive view on the group. Assuming the full EUR 5.2m gross proceeds are raised, we estimate 2.08m additional shares will be required, representing a 37% increase in the issued capital.

Significant uncertainty warrants a "watch from the side" approach

The net proceeds from the two offerings will primarily be used to finance the short-term costs of ongoing business operations and to reduce liabilities, thereby improving the capital structure. We note that the secured loan of EUR 3m taken-out in December 2023 does have the facility to be increased to EUR 14m. However, this agreement only runs to 28 February 2028 and anyway, incurs interest at 12% - the new share capital will reduce the interest burden, albeit at the expense of dilution of earnings per share for shareholders.

Management has previously communicated that the slower expansion and additional costs related to the delayed 2023 annual report publication led the company to project an EBIT loss in the high-single digit EURm range for FY'24. This is already reflected in our model.

We fear that the new financing measures reflect the need for a further slowing of expansion although the expected guaranteed inflows of funds mean the group's liquidity needs for the 2025 financial year should be met. We will review our model on the publication of the 2023 accounts and data for 2024 (expected soon). Meanwhile, taking a more cautious view on mid-term profitability and adjusting for the heavily discounted rights issue, our DCF target is cut from EUR 12 to now EUR 5.0.

DCF model adjustments

In phase I we have made detailed forecasts of the future revenues, earnings and cash flows until FY 2028e. As a reminder, this is also the phase, where pferdewetten.de will have major investments into the expansion of its retail network, albeit at a slower pace than management had hoped for. This will continue to burden cash flow and require additional external funding.

In phase II, we assume a normalization of the growth trends towards moderate increases (2%-3% per year). In the long-term, we now calculate with stable EBIT margins of around 9% (which we have lowered from 10% last used).

We continue to apply a long-term growth rate of 2%, reflecting the overall market trend for the betting industry but WACC is raised to 10.1%. The WACC is a result of a risk-free rate of 2.5% and equity risk premium of 5% but beta is increased to 1.75x reflecting high uncertainty regarding the accounts and the current financing restrictions.

To the anticipated December 2023 net cash position of EUR 0.9m we add EUR 5m net proceeds from the newly announced capital increase and assume 2.08m additional shares in issue. These assumptions lower the DCF target price to EUR 5.0 and will likewise be reviewed on the publication of the 2023 accounts and 2024 financial details.

DCF model

2024e										
LULTC	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	
45.5	59.5	75.9	81.0	83.4	85.8	88.1	90.3	92.4	94.2	
-9.0	2.5	3.0		7.3		7.8	8.0			
-19.7%	-4.2%	4.0%	6.9%	8.8%	8.8%	8.9%	8.9%	9.0%	9.0%	
2.5	0.7	(0.8)	(1.6)	(2.0)	(2.1)	(2.2)	(2.2)	(2.3)	(2.4)	
28%	28%	28%	28%	28%	28%	28%	28%	28%	28%	
1.6	2.4	2.8	3.0	3.1	1.7	1.0	0.6	0.4	0.2	
3.5%	4.0%	3.8%	3.8%	3.8%	2.0%	1.1%	0.7%	0.4%	0.2%	
(12.1)	(6.1)	(14.7)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	(0.2)	
26.5%	10.2%	19.4%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	
0.4	0.3	0.3	0.1	0.0	0.0	0.1	0.1	0.1	0.1	
-0.9%	-0.5%	-0.4%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	-0.1%	
(16.5)	(5.2)	(9.4)	6.9	8.2	7.0	6.4	6.2	6.2	6.2	77.6
nm	-68.6%	81.3%	nm	18.7%	-15.1%	-8.0%	-3.2%	-0.4%	-0.8%	2.0%
(16.5)	(4.7)	(7.8)	5.2	5.6	4.3	3.6	3.2	2.9	2.6	32.9
	(18.2)			Risk free	rate	2.50%		Target eg	ratio	80%
	, ,			Dromium	Fauity					1.75
	32.9					5.00%				10.1%
	31.4						Gro	wth in ph	ase III	
	-0.9			Sensi	tivity	1.0%	1.5%	2.0%	2.5%	3.0%
	0.0				9.1%	5.5	5.8	6.2	6.6	7.1
	-0.9				9.6%	4.9	5.2	5.5	5.9	6.3
										5.6
										5.0
	<u>-</u>									
	5.0			C	11.1%	3.7	3.9	4.1	4.3	4.5
	38									
	7.7									
	4.98									
	4.6									
	8%				These ass	umptions i	represent	changes to	prevous I	OCF
	-19.7% 2.5 28% 1.6 3.5% (12.1) 26.5% 0.4 -0.9% (16.5)	79.1% 30.7% -9.0 -2.5 -19.7% -4.2% 2.5 0.7 28% 28% 1.6 2.4 3.5% 4.0% (12.1) (6.1) 26.5% 10.2% 0.4 0.3 -0.9% -0.5% (16.5) (5.2) nm -68.6% (16.5) (4.7) (18.2) 16.7 32.9 31.4 -0.9 0.0 -0.9 5.0 38 7.7 4.98 4.6	79.1% 30.7% 27.6% -9.0 -2.5 3.0 -19.7% -4.2% 4.0% 2.5 0.7 (0.8) 28% 28% 28% 1.6 2.4 2.8 3.5% 4.0% 3.8% (12.1) (6.1) (14.7) 26.5% 10.2% 19.4% 0.4 0.3 0.3 -0.9% -0.5% -0.4% (16.5) (5.2) (9.4) nm -68.6% 81.3% (16.5) (4.7) (7.8) (18.2) 16.7 32.9 (18.2) 16.7 32.9 31.4 -0.9 0.0 -0.9 5.0 38 7.7 4.98	79.1% 30.7% 27.6% 6.7% -9.0 -2.5 3.0 5.5 -19.7% -4.2% 4.0% 6.9% 2.5 0.7 (0.8) (1.6) 28% 28% 28% 28% 1.6 2.4 2.8 3.0 3.5% 4.0% 3.8% 3.8% (12.1) (6.1) (14.7) (0.2) 26.5% 10.2% 19.4% 0.2% 0.4 0.3 0.3 0.1 -0.9% -0.5% -0.4% -0.1% (16.5) (5.2) (9.4) 6.9 nm -68.6% 81.3% nm (16.5) (4.7) (7.8) 5.2 (18.2) 16.7 32.9 (18.2) 16.7 32.9 31.4 -0.9 0.0 -0.9	79.1% 30.7% 27.6% 6.7% 3.0% -9.0 -2.5 3.0 5.5 7.3 -19.7% -4.2% 4.0% 6.9% 8.8% 2.5 0.7 (0.8) (1.6) (2.0) 28% 28% 28% 28% 28% 1.6 2.4 2.8 3.0 3.1 3.5% 4.0% 3.8% 3.8% 3.8% (12.1) (6.1) (14.7) (0.2) (0.2) 26.5% 10.2% 19.4% 0.2% 0.2% 0.4 0.3 0.3 0.1 0.0 -0.9% -0.5% -0.4% -0.1% -0.1% (16.5) (5.2) (9.4) 6.9 8.2 nm -68.6% 81.3% nm 18.7% (16.5) (4.7) (7.8) 5.2 5.6 (18.2) Risk free 16.7 Premium 31.4 -0.9 0.0 -0.9 31.4 -0.9 0.0 -0.9 0.0 -0.9 W A - C 5.0 38 7.77 4.988 4.6	79.1% 30.7% 27.6% 6.7% 3.0% 2.8% -9.0 -2.5 3.0 5.5 7.3 7.5 -19.7% -4.2% 4.0% 6.9% 8.8% 8.8% 2.5 0.7 (0.8) (1.6) (2.0) (2.1) 28% 28% 28% 28% 28% 28% 28% 28% 1.6 2.4 2.8 3.0 3.1 1.7 3.5% 4.0% 3.8% 3.8% 3.8% 2.0% (12.1) (6.1) (14.7) (0.2) (0.2) (0.2) (0.2) 26.5% 10.2% 19.4% 0.2% 0.2% 0.2% 0.4 0.3 0.3 0.1 0.0 0.0 -0.9% -0.5% -0.4% -0.1% -0.1% -0.1% -0.1% (16.5) (5.2) (9.4) 6.9 8.2 7.0 nm -68.6% 81.3% nm 18.7% -15.1% (16.5) (4.7) (7.8) 5.2 5.6 4.3 (18.2) Risk free rate Premium Equity Premium Debt (18.2) Risk free rate Premium Equity Premium Debt (18.2) Sensitivity 32.9 Premium Debt Risk free rate Premium Equity Premium Debt 31.4 -0.9 0.0 9.1%	79.1% 30.7% 27.6% 6.7% 3.0% 2.8% 2.7% -9.0 -2.5 3.0 5.5 7.3 7.5 7.8 -19.7% 4.2% 4.0% 6.9% 8.8% 8.8% 8.9% 2.5 0.7 (0.8) (1.6) (2.0) (2.1) (2.2) 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8% 2.8%	79.1% 30.7% 27.6% 6.7% 3.0% 2.8% 2.7% 2.5% -9.0 -2.5 3.0 5.5 7.3 7.5 7.8 8.0 -19.7% 4.2% 4.0% 6.9% 8.8% 8.8% 8.9% 8.9% 2.5 0.7 (0.8) (1.6) (2.0) (2.1) (2.2) (2.2) 28% 28% 28% 28% 28% 28% 28% 28% 28% 28%	79.1% 30.7% 27.6% 6.7% 3.0% 2.8% 2.7% 2.5% 2.3% -9.0 -2.5 3.0 5.5 7.3 7.5 7.8 8.0 8.3 -19.7% 4.2% 4.0% 6.9% 8.8% 8.8% 8.9% 8.9% 9.0% 2.5 0.7 (0.8) (1.6) (2.0) (2.1) (2.2) (2.2) (2.3) (2.3) 28% 28% 28% 28% 28% 28% 28% 28% 28% 28%	79.1% 30.7% 27.6% 6.7% 3.0% 2.8% 2.7% 2.5% 2.3% 2.0% -9.0 -2.5 3.0 5.5 7.3 7.5 7.8 8.0 8.3 8.5 -19.7% 4.2% 4.0% 6.9% 8.8% 8.8% 8.9% 8.9% 9.0% 9.0% 2.5 0.7 (0.8) (1.6) (2.0) (2.1) (2.2) (2.2) (2.3) (2.4) 28% 28% 28% 28% 28% 28% 28% 28% 28% 28%

PROFIT & LOSS (fiscal year) (EURm)	2018	2019	2020	2021	2022	2023e	2024e	2025e
Revenues	11	14	14	13	15	25	46	59
EBITDA	1	3	3	(0)	(3)	(10)	(7)	(0)
Depreciation & amortisation	(0)	(1)	(0)	(1)	(1)	(1)	(2)	(2)
EBIT	1	2	3	(1)	(4)	(11)	(9)	(2)
Net interest	0	0	0	0	0	(1)	(0)	(2)
Other financial items	-	-	-	-	-	-	-	-
Profit before taxes	1	3	3	(0)	(4)	(11)	(9)	(4)
Taxes	(1)	1	(1)	0	1	3	2	1
Minority interest	-	-	-	-	(1)	-	-	-
Net profit	(1)	3	1	(0)	(2)	(8)	(6)	(3)
EPS reported	(0.13)	0.77	0.34	(0.04)	(0.35)	(1.68)	(1.23)	(0.36)
EPS adjusted	- -	0.75	0.34	(0.01)	(0.34)	(1.68)	(1.23)	(0.36)
DPS	0.16	0.20	0.26	0.10	-	-	-	-
DALANOE OUEET (EUD.::)	0040	0040	0000	0004	0000	0000	0004	0005
BALANCE SHEET (EURm) Tangible non current assets	2018 0	2019	2020	2021	2022	2023e 4	2024e 10	2025e 14
•			3	5			17	
Other non-current assets	3	3 12			13 9	13 10	17	16 13
Other current assets	9		15	14			7	
Cash & equivalents	8	11	12	14	11	10		1
Total assets	21	28	31	34	36	37	46	45
Total equity	13	16	17	16	19	11	13	10
Interest-bearing non-current debt	-	1	1	1	1	8	13	13
Interest-bearing current debt	-	0	0	0	0	-	-	-
Other Debt	8	11	13	17	16	18	20	22
Total liabilites & equity	21	28	31	34	36	37	46	45
CASH FLOW (EURm)	2018	2019	2020	2021	2022	2023e	2024e	2025e
Cash earnings	2	4	2	2	(2)	(6)	(3)	3
Change in working capital	(0)	0	(1)	1	(1)	(0)	(0)	(0)
Cash flow from investments	0	(0)	(0)	0	(5)	(3)	(12)	(6)
Cash flow from financing	-	-	0	0	6	8	13	(2)
Net cash flow	1	3	1	1	(2)	(1)	(3)	(6)
VALUATION (EURm)	2018	2019	2020	2021	2022	2023e	2024e	2025e
Share price (EUR end)		10.7	11.5	15.9	10.2	12.1	3.54	4.60
Number of shares end period	4	4	4	4	4	5	6	8
·		4	4	4	4		6 7	
Number of shares end period Net interest bearing debt Enterprise value	4 (8)	4 (10)	4 (12)	4 (13)	4 (10)	(1)	7	13
Net interest bearing debt		4 (10) 36	4 (12) 38	4 (13) 58	4 (10) 34	(1) 57	7 26	13 47
Net interest bearing debt Enterprise value EV/Sales		4 (10) 36 2.5	4 (12) 38 2.7	4 (13)	4 (10)	(1)	7	13
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA		4 (10) 36 2.5 11.8	4 (12) 38 2.7 12.5	4 (13) 58	4 (10) 34	(1) 57	7 26	13 47
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT		4 (10) 36 2.5 11.8 14.7	4 (12) 38 2.7 12.5 15.0	4 (13) 58 4.6	4 (10) 34	(1) 57	7 26	13 47
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported		4 (10) 36 2.5 11.8 14.7 14.0	4 (12) 38 2.7 12.5 15.0 33.9	4 (13) 58 4.6	4 (10) 34	(1) 57	7 26	13 47
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT		4 (10) 36 2.5 11.8 14.7	4 (12) 38 2.7 12.5 15.0	4 (13) 58 4.6	4 (10) 34	(1) 57	7 26	13 47
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B	(8)	4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8	4 (13) 58 4.6 4.3	4 (10) 34 2.2 2.3	(1) 57 2.2 - - - 5.0	7 26 0.6 - - - 1.5	13 47 0.8 - - - - 3.3
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS		4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8	4 (13) 58 4.6 - - - 4.3	4 (10) 34 2.2 2.3	(1) 57 2.2 - - - 5.0 2023e	7 26 0.6 - - - 1.5	13 47 0.8 - - -
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS ROE adjusted (%)	(8)	4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9 2019	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8 2020	4 (13) 58 4.6 4.3 2021 -	4 (10) 34 2.2 2.3	(1) 57 2.2 - - - 5.0	7 26 0.6 - - - 1.5	13 47 0.8 - - - - 3.3
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS ROE adjusted (%) Dividend yield (%)	(8) 2018	4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9 2019 22.7 1.9	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8 2020 9.0 2.3	4 (13) 58 4.6 - - - 4.3	4 (10) 34 2.2 2.3	(1) 57 2.2 - - - 5.0 2023e	7 26 0.6 - - - 1.5	13 47 0.8 - - - - 3.3
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS ROE adjusted (%) Dividend yield (%) EBITDA margin (%)	2018 - 10.5	4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9 2019 22.7 1.9 21.0	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8 2020 9.0 2.3 21.4	4 (13) 58 4.6 4.3 2021 - 0.6	4 (10) 34 2.2 2.3	(1) 57 2.2 - - - 5.0 2023e	7 26 0.6 - - - 1.5	13 47 0.8 - - - - 3.3
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS ROE adjusted (%) Dividend yield (%) EBITDA margin (%) EBIT margin (%)	2018 - 10.5 7.2	4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9 2019 22.7 1.9 21.0 16.9	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8 2020 9.0 2.3 21.4 17.9	4 (13) 58 4.6 4.3 2021 - 0.6	4 (10) 34 2.2	(1) 57 2.2 - - - 5.0 2023e	7 26 0.6 1.5 2024e	13 47 0.8 3.3 2025e
Net interest bearing debt Enterprise value EV/Sales EV/EBITDA EV/EBIT P/E reported P/E adjusted P/B FINANCIAL ANALYSIS ROE adjusted (%) Dividend yield (%) EBITDA margin (%)	2018 - 10.5	4 (10) 36 2.5 11.8 14.7 14.0 14.2 2.9 2019 22.7 1.9 21.0	4 (12) 38 2.7 12.5 15.0 33.9 33.3 2.8 2020 9.0 2.3 21.4	4 (13) 58 4.6 4.3 2021 - 0.6	4 (10) 34 2.2 2.3	(1) 57 2.2 - - - 5.0 2023e	7 26 0.6 - - - 1.5	13 47 0.8 - - - - 3.3

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"Sell

Equity ratings:

Pareto Securities Research expects this financial instrument's total return to exceed 10% over the next 12 months "Buv"

Pareto Securities Research expects this financial instrument's total return to be between -10% and 10% over the next 12 months "Hold"

> Pareto Securities Research expects this financial instrument's total return to be negative by more than 10% over the next 12 months

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Appendix A

Disclosure requirements in accordance with Commission Delegated Regulation (EU) 2016/958 and the FINRA Rule 2241

The below list shows companies where Pareto Securities AS - together with affiliated companies and/or persons - owns a net bng position of the shares exceeding 0,5 % of the total issued share capital in any company where a recommendation has been produced or distributed by Pareto Securities AS.

Companies	No. of shares	Holdings in %
Austevoll Seafood	1,074,265	0.53 %
Bonheur	244,369	0.57 %
Pareto Bank	16,207,826	21.11%
Pexip Holding	861,486	0.81%
SpareBank 1Nord-Norge	5,264,071	5.24 %
SpareBank 1SM N	3,002,578	2.31%
SpareBank 1Østfold Akershus	1,233,168	9.95 %
SpareBank 1Østlandet	7,600,227	7.16 %
Sparebanken Sør	1,149,766	2.76 %
Sparebanken Vest	10,007,823	9.12 %
SpareBank 1 Sør-Norge	4,076,780	1.09 %

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Company	Analyst holdings*	Total holdings
2020 Bulkers		400
2G Energy		340
ABB Ltd.		580
ABL Group		45.913
Aker ASA	500	2,169
Aker BP	300	17,183
Aker Carbon Capture		12,766
AMSC ASA		3,640
Aprila Bank		22,675
Austevoll Seafood		1,300
AutoStore		80,000
B2 Impact		16,500
B3 Consulting Group		2,441
BB Biotech		460
BioInvent		15,000
Boliden		1,250
Bonheur		31,648
Bouvet		3,200
BW Energy		50,959
BW Offshore		3,000
Camurus AB		85
Cool Company		610
Crayon		19,205
Deep Value Driller		9,850
Dermapharm Holding SE		300
DNB		32,202
DNO		74,331
DOF		577
Elektroimportøren		32,000
Elkem		318,200
Elmera Group ASA		32,755
Elopak		77,300
Entra ASA		14,570
Envipco Holding		970
Equinor		6,202
Europris		20,018
Flex LNG		250
Frontline		8,540

Company	Analyst holdings*	Total holdings
Gentoo Media		10,010
GFT Technologies		420
Gjensidige Forsikring		2,569
Grieg Seafood		11,801
Hafnia Ltd.		71,230
Hennes & M auritz B		1,085
Himalaya Shipping		17,188
Hö egh Autoliners		985
International Petroleum Corp		7,901
Kambi Group plc		430
Kitron		21,438
Knowit		1,597
Komplett ASA		304,614
Kongsberg Gruppen		208
Kontron AG		350
Lerøy Seafood Group		34,106
Link Mobility Group		117,352 7,897
Lundin Mining Corp. Magnora ASA		50,670
Morrow Bank		822,056
Mowi		3,645
Multitude		2,443
Mutares SE & Co. KGaA		433
NorAm Drilling		5,000
Nordic Semiconductor		73,380
Nordnet		6,239
Norsk Hydro		79,561
Norske Skog		74,149
Odfjell Drilling		3,000
Odfjell SE		10,000
Odfjell Technology		54,575
Okeanis Eco Tankers		4,922
Orkla		6,543
Panoro Energy		31,920
Pareto Bank		851,342
PetroTal		20,000
Pexip Holding Protector Forsikring		861,486 4,542
PSI Software		300
Quantafuel		16.665
Rogaland Sparebank		8,906
SalMar		3,794
SATS ASA		3.050
Scorpio Tankers		5,000
Seadrill Ltd		406
Securitas AB		656
Solstad Offshore		1,500
SpareBank 1Nord-Norge		11,0 19
SpareBank 1SM N		16,308
SpareBank 1Sør-Norge		39,390
SpareBank 1Østfold Akershus		1,240
SpareBank 1Østlandet		20,156
Sparebanken Møre Sparebanken Sør		4,582 36,552
		2,319
Sparebanken Vest Sparebanken Øst		15,869
Star Bulk Carriers		3,500
Stolt-Nielsen		2,300
Stora Enso		31,396
Storebrand		4,520
Storytel		22,115
Subsea 7		10,937
Telenor		8,563
Telia Company		5,000
TGS		1,300
Thule Group		800
TORM		2,000
Transocean		10,000
Valaris		3,577
Vestas Wind Systems		1,275
Vår Energi		283,070
Wallenius Wilhelmsen Yara		6,750 22,160
Yara Zaptec		22,160 45,500
Eup too		40,500

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Appendix B

closure requirements in accordance with Article 6(1)(c)(iii) of Commission Delegated Regulation (EU) 2016/958

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Samara Asset Group

SFL Corp. ShaM aran Petroleum Shearwater Geoservices Solstad Offshore

Sparebanken Sør

Tomagruppen

TGS

Talos Production Inc

Varel Energy Solutions

Vow Vow Green Metals

Ventura Offshore Holding Ltd. Volue

Yinson Production Financial Services

Team EIFFEL (Equipe Holdings 3 B.V.)

The Platform Group
The Ritz-Carlton Yacht Collection

24SevenOffice 3t Global 4 human Invest Advanzia Bank S.A. Altera Infrastructure Archer Argeo Blue Nord

Bonheur Booster Precision Components GmbH

Borsta Preusion Components of Bors Drilling Limited BP Inv3 Topco Limited (TWMA) BW Energy

BW Group Limited Capsol Technologies AS Circular Tire Services Europe Holding

Crayon DNO Dorian LPG Exlog

Fertiberia Corporate S.L.U. First Camp Group Floatel GiG Software Golar LNG Greenfood Hafslund Vekst

Hawk Infinity Software Heimdall Power AS Holmström Fastigheter Holding AB Huddly AS

Hunton Fiber AS Inin Group Jarsteinen AS Karlsberg Brauerei GmbH Katjes International GmbH & Co KIME Akva

Klaveness Combination Carriers

Kährs Bond Co Learnd SE LifeFit LifeFit
Link Mobility Group
Loch Duart Ltd.
Minerva Topco AS M intra Group

Moreld AS Morrow Bank
Movel AS
MPC Container Ships Mutares SE & Co. KGaA

NEXT Biometrics Group NIP3 AS

Nofitech

Nordic Aqua Partners Nordic Unmanned Nordwest Industrie Finance Norlandia Health & Care Group AS

Norsk Renewables

Norske Skog North Investment Group AB (Sono Group) Northern Ocean Odfjell Partners Holding Ltd

Okea

Okechamp Global
One Publicus Midco AB
OP HoldCo GmbH
Paratus Energy Services Pareto Bank Pearl Petroleum

Pearl Petroleum
Pelagia Holding AS
PHM Group Holding
Ping Petroluem
Polaris Renewable E
poLight ASA

Priority 1Logistics

Pronofa

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Appendix C

Disclosure requirements pursuant to the Norwegian Securities Trading Regulation § 3-11 (4)

Distribution of recommendations

Recommendation	% distribution
Buy	70%
Hold	26%
Sell	1%
Not rated	4%
Distribution of recommendations (transactions*)	
Recommendation	% distribution
Buy	65%
Hold	19%
Sell	0%
Not rated	16%

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Cibus Nordic Real Estate AB
Ciris Fertilizer AB HANZA AB Xbrane Biopharma AB Verve Group SE Vicore Pharna Holding AB VNV Global AB Minesto AB Modelon AB Nordrest Holding AB Scandinavian Astor Group AB Gaming Innovation Group Plc

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Appendix E

Disclosure requirements in accordance with Article 6(1)(c)(i) of Commission Delegated Regulation (EU) 2016/958

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GFT Technologies SF Mutares SE OVB Holding TTL Beteiligungs- und Grundbesitz Uzin Utz SE

Heidelberg Pharma
Huddlestock Fintech AS
INTERSHOP Communications ProCredit Holding

Appendix F

Disclosure requirements in accordance with Article 6(1)(c)(iv) of Commission Delegated Regulation (EU) 2016/958

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Expres2ion Biotech Holding AB
GFT Technologies
H2APEX Group Syzygy Viscom Mutares SF Heidelberg Pharma M ynario

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